Students' Personality Development Activities

MANAGEMENT

Mock Interview **Total: 3**

S.No.	Topic	Date	Duration	Department	Resource Person/Organization	Number of Participants	Mode (online/offline)	Event Summary	Attach proof(URL Link)
1	Interaction for Placements	09-03-2026	1 Day	MBA	TPO-Dr. Nisha Aggarwal	60	Offline	These sessions help to assess students and to know their strengths, weaknesses, their primary Skills and their further future goals.	https://drive.google.com/drive/folders/1zUgGkFjM0963tnlHb1qyCSs7KZgNipdk?usp=drive_link
2	Interaction for Placements	10-03-2026	1 Day	MBA	TPO-Dr. Nisha Aggarwal	60	Offline	These sessions help to assess students and to know their strengths, weaknesses, their primary Skills and their further future goals.	https://drive.google.com/drive/folders/1zUgGkFjM0963tnlHb1qyCSs7KZgNipdk?usp=drive_link
3	Interaction for Placements	11-03-2026	1 Day	MBA	TPO-Dr. Nisha Aggarwal	60	Offline	These sessions help to assess students and to know their strengths, weaknesses, their primary Skills and their further future goals.	https://drive.google.com/drive/folders/1zUgGkFjM0963tnlHb1qyCSs7KZgNipdk?usp=drive_link

Role Play **Total: 2**

S.No.	Topic	Date	Duration	Department	Resource Person/Organization	Number of Participants	Mode (online/offline)	Event Summary	Attach proof(URL Link)
1	Role play on Stock Trading	14-10-2025	1 hr	MBA	Dr. Neeru Gupta Dr. Ritu Gupta	40	Offline	The role play on stock trading provided MBA students with a practical understanding of how financial markets operate	
2	Role play on "Brand Building"	26-09-2025	1hr	MBA	Dr. Anju Bharti Dr. Rajiv Jain	45	Offline	The role play on "Brand Building" was organised with the aim of fostering creativity, marketing acumen, and entrepreneurial spirit among students.	

Workshop **Total: 13**

S.No.	Topic	Date	Duration	Department	Resource Person/Organization	Number of Participants	Mode (online/offline)	Event Summary	Attach proof(URL Link)
1	Workshop on Smart Entrepreneurship: Succeeding in the age of AI and Innovation	29-08-2025	1 Day	MBA	Prof. Sanjiva Shankar Dubey and Mr. Ravi Gupta	85	offline	The session proved to be an enriching experience for the students. Both speakers not only shared their expertise but also motivated the audience with their real-life experiences. Their words of encouragement instilled confidence among students to pursue entrepreneurship with creativity, innovation and resilience. On behalf of the organizing team and all the attendees, heartfelt gratitude was extended to Prof. Dr. Sanjiva Shankar Dubey and Mr. Ravi Kumar Gupta for their valuable time and guidance. The lecture concluded with optimism and inspiration, leaving the students eager to apply the learnings in their academic and professional journeys.	https://drive.google.com/file/d/1zlNBbpxOMv6FrNs28HhfAipOlbrGMzNm/view?usp=drive_link

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2	Investor Awareness Workshop on Financial Wisdom	01-09-2025	1 Day	MBA	Sh. Suryakant Sharma	92	offline	An Investor awareness workshop was organized on 1st September, 2025 on topic 'Financial Wisdom' at Department of Management, MAIT in collaboration with AMFI. The workshop was conducted by Mr. Surya Kant Sharma, Senior Consultant, AMFI. The workshop was attended by 92 First year MBA students (2025-27). The workshop started with felicitation of the resource person, Mr Surya K. Sharma by Dean management, Prof. Harbhajan Bansal and HoD Dr. Sangeeta Rawal, Dr. Anju Bharti and Dr. Rajiv Jain, faculty Coordinators. The introduction of resource person was given by Dr. Neeru Gupta, faculty coordinator	https://drive.google.com/file/d/1mMjC6bP88ppI_Sz4XoNzi7N2XbzalSNO/view?usp=drive_link
3	ORGAN DONATION AWARENESS WORKSHOP	03-09-2025	1 Day	MBA	Sh. Sourabh Sharma, Manager Project and Outreach	78	offline	The Department of Management (MBA), Maharaja Agrasen Institute of Technology, organized an "Organ Donation Awareness Workshop" on September 3, 2025, in collaboration with ORGAN India (Organ Receiving & Giving Awareness Network). The session aimed to sensitize students of MBA about the importance of organ donation, its ethical aspects, and the role of youth in spreading awareness.	https://drive.google.com/file/d/179jOWwmYNQPmKkDHw2M6F6XuD4-Silgn/view?usp=drive_link
4	Workshop on How to Publish Your Research Work in High Impact Journals	18-09-2025	1 Day	MBA	Prof. Sanjeev Gupta, Central University of Himachal Pradesh, Dhramshala(HP)	55	offline	The session was started with floral welcome to Prof. Sanjeev Gupta. Prof. Gupta shared valuable insights and practical strategies for publishing research work in high impact journals. Prof. Gupta emphasized the importance of understanding the impact factor and how to identify relevant high-impact journals in one's field. He also highlighted the significance of structuring a research paper effectively, including the abstract, introduction, methodology, results, and discussion.	https://drive.google.com/file/d/1IokHRxIKHBTKVU7W91_gg7IgjasjjwQz/view?usp=drive_link
5	Workshop on Key Applications of AI in Management"	19-09-2025	1 Day	MBA	Dr. Neeraj Gupta, Associate Director Security and Resilencyat Kyndryl	85	offline	The session was convened by Prof. (Dr.) Harbhajan Bansal, Dean (Management), who welcomed the distinguished guest and resource person Dr. Neeraj Gupta, Associate Director – Security and Resiliency at Kyndryl with a sapling. Dr. Ritu Gupta started with welcome address and underlined the importance of technology in today's business environment and encouraged students to actively learn about AI-driven changes in management	https://drive.google.com/file/d/1xlfyp7OYqpMpbberURzfYh7F_IMsYJob/view?usp=drive_link
6	Workshop on Quality Assurance in Higher Educational Institutions	15-12-2025	1 Day	MBA	Dr. Sanjeev Kumar Modi, Director, Shodhshikshan, Punjab	48	offline	The workshop on 'Quality Assurance in Higher Educational Institutions' was organised on 15th December,2025 for the faculty of Department of Management, Block 7, MAIT. The workshop started with felicitation of speaker by providing sapling and a memento to the speaker. The speaker Dr. Sanjeev Kumar Modi, Director, Shodhshikshan emphasized the significance of quality assurance mechanisms in enhancing institutional performance, academic excellence, and stakeholder satisfaction. He highlighted the evolving standards of accreditation and the need for a systematic and outcome-oriented approach to quality education to participating faculty of the department	https://drive.google.com/file/d/1H-4VZqFEZKfPt80JlGeArgX9oWvBPf6Y/view?usp=drive_link
7	Workshop on Leadership Skills	20-02-2026	1 Day	MBA	Mr. Vivek Sundaram	65	offline	The workshop on Leadership Skills proved to be highly enriching and insightful for MBA students. The interactive "WHO & WHAT" activity enabled experiential learning and encouraged active student participation. The Department of Management expresses its sincere gratitude to Mr. Vivek Sundaram for delivering an impactful and engaging session. The session concluded with a formal Vote of Thanks, expressing gratitude to the resource person, faculty members, and students for making the workshop a grand success.	https://drive.google.com/file/d/15w-Hy2pGbF8-4gjonaoPeYIcxquLVSZI/view?usp=drive_link

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8	Workshop on Unlocking Career Potential in the Financial Market	23-02-2026	1 Day	MBA	Ms. Shweta and Mr. Harbinder Singh Sokhi	70	offline	The Department of Management (MBA), Maharaja Agrasen Institute of Technology, successfully organized an insightful session on “Unlocking Career Potential in the Financial Markets” on 23rd February, 2026 at Room No. 741. The session commenced at 11:30 AM and witnessed enthusiastic participation from the MBA Batch 2024–26. The primary objective of the session was to create awareness among students regarding the diverse career opportunities available in the capital markets, including roles such as Investment Analyst, Financial Analyst, and other emerging profiles in the financial services industry. The session aimed to bridge the gap between academic learning and industry expectations.	https://drive.google.com/file/d/1Y8Y09YNaUf47XBZq2MsCjFcKJYZz9-tj/view?usp=drive_link
9	Workshop on "Data Analytics for Business Decision Making"	6 to 8-04-2026	3 Days	MBA	Dr. Rakhee Chibbeer from HCLTechnologies Ltd.	62	offline	A three-day Data Analytics Workshop was successfully organized by the MBA Department, with the objective of providing students with comprehensive knowledge and practical exposure to the rapidly evolving field of data analytics. The workshop was designed to bridge the gap between theoretical understanding and real-world application by equipping participants with industry-relevant skills and tools. The event witnessed active and enthusiastic participation from students of MBA, demonstrating their keen interest in developing analytical and technical competencies essential for modern business environments.	https://drive.google.com/file/d/1qTNrsqs30ZyoLT5d_H2dj0w1inKPDZ94/view?usp=drive_link
10	Workshop on AI & Cloud in Banking, Retail and Supply Chain	07-04-2026	1 Day	MBA	Mr. Deepankar Anand Senior Manager – Data Science & Analytics at Tredence (USA)	95	offline	The Department of Management, MAIT organized a workshop on “AI & Cloud in Banking, Retail and Supply Chain” on 7th April 2026 for MBA first- and second-year students (2024–26) and (2025–27). The session was delivered by Mr. Deepankar Anand (Alumni 2008–10), Senior Manager– Data Science & Analytics at Tredence (USA), who actively engaged students in learning various AI tools used across management functions. Theworkshop was coordinated by Dr. Anju Bharti and Dr. Rajiv Jain, Dr. Neeru Gupta, Department of Management, MAIT. The department extends sincere gratitude to Dean & HoD Prof. (Dr.) Harbhajan Bansal, Dept. Of Management and Prof. (Dr.) Amit Gupta, HoD, BBA, MAIT for their continuous motivation and support. The workshop also witnessed participation from faculty members of the department	https://drive.google.com/file/d/1LOo-o--x3R9WoIL9I7nkeyvin0RIcdnB/view?usp=drive_link
11	Empowering Young Business Graduates to Navigate Corporate Careers with Confidence and Competence	09-04-2026	1 Day	BBA	Dr. Mohit Bansal, Career Jaano	70	offline	The Department of Management (BBA) organized an insightful guest lecture aimed at bridging the gap between academic learning and corporate expectations. The session, led by Dr. Mohit Bansal, focused heavily on essential corporate skills, professional etiquette, and the importance of self-confidence in professional environments. Additionally, the speaker provided a comprehensive overview of various career paths and specific industries that are highly suitable for BBA graduates to apply to the format included an engaging main address followed by a dynamic interaction where students could directly resolve their career-related queries. Interaction highlights featured real-world corporate scenarios discussed by the speaker, which resonated well with the attendees and provided actionable insights for their upcoming career journeys.	https://drive.google.com/file/d/1d3CJkfljM_HrLdgnO2y_JYSdZtHj-f2D/view?usp=sharing

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12	Workshop on “How to Start Your Startup”	29-01-2026	1 Day	BBA	Dr. Tatavarty Guru Stan, UPES, Dehradun	100+	offline	The guest lecture on “How to Start Your Startup” was organized by Elevate – The Management Society of MAIT to provide students with insights into entrepreneurship and innovation. The session was conducted by Dr. Tatavarty Guru Stan, an experienced academician and startup mentor, and was attended by more than 100 students. The lecture began with an overview of various career options, including higher education, jobs, and entrepreneurship. The speaker emphasized the growing importance of startups as drivers of innovation and economic growth. He clarified common misconceptions about entrepreneurship, highlighting that startups do not always require heavy funding but must focus on solving real-world problems.	https://drive.google.com/file/d/1urLmyZ0YSI41CEkW_ImNx1cTN0qmkZS4/view?usp=sharing
13	Worshop on Systematic Literature Review Frameworks	25-06-2026	1 Day	MBA	Dr. Sudhir Rana, Associate Professor, Liwa University, Abu Dhabi, UAE	35	online	The Guest Lecture on "Systematic Literature Review (SLR) Frameworks" successfully achieved its objective of enhancing the research competence of MBA faculty members. The session provided valuable insights into internationally recognized review methodologies and equipped participants with practical knowledge for conducting systematic, transparent, and publishable literature reviews	https://drive.google.com/file/d/1DVUx08IMrAwc5qHfy3vapfxdKh6iuWkd/view?usp=drive_link

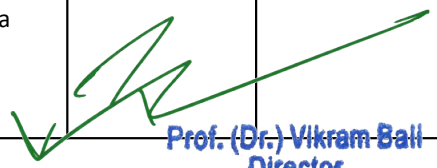
Competition		**Total: 2**							
S.No.	**Topic**	**Date**	**Duration**	**Department**	**Resource Person/Organization**	**Number of Participants**	**Mode (online/offline)**	**Event Summary**	**Attach proof(URL Link)**
1	Mock Stock Competition	02-11-2025	1 Day	MBA	Prof. Sanjeev Das (25+ years of experience in the BSE sector)	70	Offline	The *Mock Stock Competition* was a ‘ring trading’ simulation that mimicked traditional open-outcry trading at the Bombay Stock Exchange. The competition featured 10 leading companies: Reliance Industries, Tata Motors, ONGC, SBI, Infosys, Cipla, Tata Steel, Ambuja Cement, ITC, Dabur. Each company had one broker responsible for trading and one operator who recorded stock buy-sell entries. A total of 35 teams participated as traders, actively negotiating stock prices and conducting transactions. Every team was required to complete a minimum of seven transactions within the one-hour trading session.	https://mgmt.mait.ac.in/images/pdf/MOCK_STOCK_COMPETITION_REPORT_2025_1.pdf
2	Teamwork, Strategic Thinking & Problem Solving	11-02-2026	1 Day	BBA	Dr. Neha Sharma and Dr. Ratika Sikand	60+	Offline	Elequest: The Ultimate Treasure Hunt was organized by Elevate – The Management Society of MAIT as an inter-college competition designed to test participants’ analytical, strategic, and teamwork abilities. The event witnessed enthusiastic participation from students across MAIT, MAIMS, and MABS, with a total of 21 teams competing. The competition consisted of four rounds, each focusing on different skill sets. The first round included Management Rebus and Search Puzzles that tested observation and conceptual understanding. The second round, Company Riddles, required teams to identify brands through logical reasoning. The third round, Blindfold Strategy Challenge, emphasized trust, communication, and coordination within teams. The final round, the Treasure Hunt, combined all elements of logic, speed, and presence of mind, making it the most exciting segment.	https://drive.google.com/file/d/1fJqLx_t58CeSbFmPXhvZeRRIziddwlIB/view?usp=sharing

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Students' Personlaity Development Activities (B.Tech)

Mock Interview				Total	5			
S. No.	**Topic**	**Date**	**Duration**	**Department**	**Resource Person**	**No. of Participants**	**Mode**	**Event Summary**
1	Mock Interview Session	10.7.2025	1 day	CSE	Dr. Deepti Gupta	120	Offline	Individual feedback, identification of improvement areas, and suggestions for better interview performance.
2	Mock Interview Session	8.7.2025	1 day	IT	Dr. Sunil Maggu and Dr. Priyank Saxena	120	Offline	Individual feedback, identification of improvement areas, and suggestions for better interview performance.
3	Mock Interview Session	23.07.2025	1 day	ECE	Dr. Preeti Goyal	80	Offline	Individual feedback, identification of improvement areas, and suggestions for better interview performance.
4	Mock Interview Session	9.7.2025	1 day	ME	Dr. Sidharth Bansal	32	Offline	Individual feedback, identification of improvement areas, and suggestions for better interview performance.
5	Mock Interview Session	1.7.2025	1 day	EEE	Dr. S.K. Pandey	26	Offline	Individual feedback, identification of improvement areas, and suggestions for better interview performance.

Role Play				Total	2			
S. No.	**Topic**		**Duration**	**Department**	**Resource Person**	**No. of Participants**	**Mode**	**Event Summary**
1	Communication, interpersonal, teamwork, leadership, and problem-solving skills	13.8.2025	2.5 hrs	CSE	Dr. Deepti Gupta and Dr. Yogesh Sharma	37	Offline	group discussions, workplace communication, conflict resolution, and interactions with HR professionals
2	communication, interpersonal, teamwork, leadership, and problem-solving skills	19.7.205	2.5 hrs	IT	Dr. Sunil Maggu and Dr. Priyank Saxena	28	Offline	group discussions, workplace communication, conflict resolution, and interactions with HR professionals



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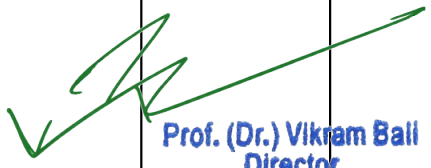
Workshop				Total	3			
S. No.	**Topic**		**Duration**	**Department**	**Resource Person**	**No. of Participants**	**Mode**	**Event Summary**
1	Role Identification Package clearance, location etc.	3.7.2025	40 min	CSE/IT/ECE	HR from Josh Technologies and Dr. Amit Gautam	560	Virtual	The activity helped students understand job offers, evaluate compensation packages, clarify roles and responsibilities, and make informed career decisions. It also enhanced their communication, negotiation, decision-making, and professional interaction skills, preparing them for actual campus placement processes
2	Healthcare & Life Sciences Consulting/ Gen AI Solutions	5.8.2025	1 hr	CSE/IT	HR and CEO ProcDNA and Dr. Amit Gautam	270	Offline	The Analytical Assessment has been completed, while the Case Study/Written Assessment, Case Discussion & Problem-Solving Interview, and Culture & Fitment Interview are
3	covering the company's profile, services, work culture	13.8.2025	1 hr	CSE/IT	HR and Team from Gemini Solution , HOD - CSE, IT, AIML	300	Offline	The Gemini Solutions campus placement session was conducted at MAIT on covering the company's profile, services, work culture, and Data Engineering role. The selection process includes an online test, group discussion, and interviews. The offered CTC is ₹6–7 LPA, with a six-month training period at a stipend of ₹21,000 per month and proposed joining in January 2027.

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Competition				Total	2			
S. No.	**Topic**		**Duration**	**Department**	**Resource Person**	**No. of Participants**	**Mode**	**Event Summary**
1	Placement-oriented competitions to enhance students' employability and prepare them for campus recruitment.	13.9.2025	30 min	CSE	Dr. Amit Gautam and HOD CSE	60	offline	These competitions provided students with opportunities to assess their abilities, identify areas for improvement, and gain confidence in a competitive environment. The initiative aimed to strengthen students' professional competencies and improve their preparedness for placement opportunities
2	Placement-oriented competitions to enhance students' employability and prepare them for campus recruitment.	16.11.2025	45 min	IT/ECE	Dr. Amit Gautam and HOD IT	55	offline	These competitions provided students with opportunities to assess their abilities, identify areas for improvement, and gain confidence in a competitive environment. The initiative aimed to strengthen students' professional competencies and improve their preparedness for placement opportunities

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Group Discussion				Total	5			
S. No.	**Topic**	**Date**	**Duration**	**Department**	**Resource Person**	**No. of Participants**	**Mode**	**Event Summary**
1	Group Discussion Session	10.7.2025	1 day	CSE	Dr. Deepti Gupta	120	Offline	The sessions focused on improving communication skills, confidence, critical thinking, teamwork, leadership, and the ability to express ideas effectively. Students participated in discussions on current affairs, technical subjects, and industry-related topics
2	Group Discussion Session	8.7.2025	1 day	IT	Dr. Sunil Maggu and Dr. Priyank Saxena	120	Offline	The sessions focused on improving communication skills, confidence, critical thinking, teamwork, leadership, and the ability to express ideas effectively. Students participated in discussions on current affairs, technical subjects, and industry-related topics
3	Group Discussion Session	23.07.2025	1 day	ECE	Dr. Preeti Goyal	80	Offline	The sessions focused on improving communication skills, confidence, critical thinking, teamwork, leadership, and the ability to express ideas effectively. Students participated in discussions on current affairs, technical subjects, and industry-related topics
4	Group Discussion Session	9.7.2025	1 day	ME	Dr. Sidharth Bansal	32	Offline	The sessions focused on improving communication skills, confidence, critical thinking, teamwork, leadership, and the ability to express ideas effectively. Students participated in discussions on current affairs, technical subjects, and industry-related topics



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